

OFFSHORING AND OUTSOURCING

Strategic Offshoring Solution



About the Brand, Objective & Problem Statement

- **Brand** - A global multi-billion-dollar finance & payroll services provider headquartered in the US
- **Objective** - Business Process Offshoring assessment of all their corporate functions.

- **Problem statement** – The Client was in distress due to transformation of the market and increased competition for who were providing cheap and easy services.

Challenges

- ❖ High costs of operations meant that margins and profitability were tightly squeezed.
- ❖ Pressure on costs meant that wherever processes could be offshored to a more cost-effective location then it should occur.
- ❖ The client needed to identify which parts of what processes could be offshored, as well as what the effort and savings involved would be.
- ❖ The project was offshoring for the company with approximately 200+ full time employees to India for transaction-based processes and some customer service tasks.
- ❖ The company needed to discover if they could offshore additional corporate functions and save additional costs.

Solution From Vasutti

Expertise in (Build-Operate-Transfer) BOT methodology has facilitated enhanced operational efficiency, reduced costs, and achieved strategic goals.

A glimpse into our proven plan that consistently delivers exceptional results:

★ **Build Phase: Foundation for Success**

- Strategic Planning: Comprehensive analysis and identification of key processes offshore.
- Talent Acquisition: Hiring skilled professionals and forming a dedicated transition team.
- Infrastructure Setup: Establishing robust IT infrastructure and secure communication channels.

★ Operate Phase: Seamless Execution

- Process Optimization: Implementing best practices and continuous improvement strategies.
- Training & Development: Intensive training programs to ensure high performance and quality.
- Performance Monitoring: Real-time tracking and analytics to maintain operational efficiency.

★ Transfer Phase: Empowering Clients (Currently have not agreed closure as client wants to retain our services)

- Knowledge Transfer: Structured handover process ensuring seamless transition of operations.
- Client Empowerment: Empowering clients with tools, training, and support for independent operations.
- Sustained Excellence: Ongoing support and consultancy to ensure long-term success.

Results (tangible results with numbers)

- **30% Cost Reduction:** Achieved through process optimization and operational efficiencies.
- **Scalability:** Successfully scaled operations to handle a 200% increase in client demand within the first year.
- **50% Increase in Productivity:** Leveraging skilled talent and effective management speed to competency.
- **Enhanced Quality:** Consistent 99.9% accuracy rate in service delivery through SOP documentation and adherence.



www.vasutti.in

Let's Collaborate!

Choosing Vasutti means partnering with a team dedicated to your success and equipped to deliver real, sustainable transformation.

INFO@VASUTTI.IN

+91 9972014397